

## **NICHOLAS GRIMALDI**

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### **EXPERIENCE**

**Fierst Bloomberg Ohm LLP**, Northampton, MA  
*Partner*

February, 2018 – Present

**Fierst Bloomberg Ohm LLP**, Northampton, MA  
*Of Counsel*

November, 2014 – January, 2018

**Goldsmith, Katz & Argenio, P.C.**, Springfield, MA  
*Senior Attorney*

May, 2009 – November, 2014

- Provided expert counsel to individuals, entities, lenders and Chapter 7 Trustee in bankruptcy, creditor's rights, commercial law, real estate, secured lending and corporate transactions;
- Drafted and negotiated corporate contracts, leases, real estate purchase and financing agreements;
- Directed two, \$6 million + stock acquisitions for a local manufacturer as buyer's counsel;
- Represented lenders in workouts, restructuring and forbearance agreements;
- Litigated cases in state and federal courts, including strategic responsibility for pleadings, discovery, motion and trial practice.

**Morrison Mahoney, LLP**, Springfield, MA  
*Senior Associate Attorney*

October, 2007 – May, 2009

- Represented business entities and individuals in the defense of professional malpractice claims, corporate and real estate transactions, and commercial law matters;
- Conducted all aspects of litigation including analysis and evaluation, depositions, discovery, expert witness preparation, and settlement negotiation;
- Negotiated and drafted contracts, leases and financing agreements;
- Directed and closed commercial real estate transactions for lenders and businesses.

**Neville & Kerr, LLC**, Lexington, MA  
*Associate Attorney*

April, 2004 – October, 2007

- Represented corporate, insurance and individual clients in tort, employment and commercial litigation, including appeals before Massachusetts Appeals Court and Supreme Judicial Court, depositions, discovery, motion practice, alternative dispute resolution and trials;
- Advised business clients on entity formation, corporate and employment policies, procedures and applicable law.
- Negotiated and drafted sale, licensing and franchise contracts and agreements.

**Law Office of Steven K. Parnagian, LTD.**, Boston, MA  
*Associate Attorney*

December, 2001 – March, 2004

- Engaged in diverse law practice including litigation, real estate and business/commercial law;
- Negotiated and closed business and corporate transactions;
- Performed complex legal research and analysis;
- Counseled and advised clients on recommended legal strategies to achieve objectives.

**Lynch & Greenfield**, Providence, RI

*Associate Attorney*

June, 1994 – November, 1997

- Supported senior attorneys in contract, ERISA, creditor's rights, municipal law, tort and regulatory matters;
- Drafted and argued motions and supporting memoranda before state and federal courts;
- Performed complex legal research and analysis.

## **OTHER PROFESSIONAL EXPERIENCE**

**Firepond, Inc.**, Waltham, MA

*Product Marketing Manager*

February, 2000 – November, 2001

- Led product development and marketing strategy for enterprise level sales force software;
- Performed competitive and profitability analyses;
- Developed marketing requirements for feature upgrades;
- Directed content and creation of marketing collateral, sales support materials and press releases;
- Identified patent opportunities and analyzed competitive patents;
- Briefed industry analysts on product and strategic direction.

**Bankboston/Fleetboston Corp.**, Waltham, MA

*Product Manager*

January, 1998 – February, 2000

- Managed the strategy, development, and marketing of innovative, web-based banking services;
- Researched and drafted needs analyses, business cases and plans, marketing requirements, and performance/profitability reports;
- Supervised sales training and online marketing campaigns;
- Coordinated banking operations, legal and product line management to identify and implement new offerings;
- Negotiated relationships with and evaluated third party vendors, agencies and media.

## **EDUCATION**

**Boston University School of Law**, Boston, MA

Degree: J.D., May 1994

Activities: Civil Practice Clinic, 1993-1994

Faculty Appointments Committee, 1992-1993

Stone Moot Court, 1992

ABA Negotiation Competition, 1992

Employment: Law Clerk, Ring & Grefe, Boston, MA, 1993

Legal Intern, Commonwealth of Massachusetts, 1992

**University of Wisconsin**, Madison, WI

Degree: B.A., 1990 (Political Science)

Honors: Dean's List

## **BAR ADMISSION**

- Massachusetts Supreme Judicial Court – June, 1996
- U.S. District Court, District of Massachusetts – November, 2002
- U.S Tax Court – May, 2003
- Rhode Island Supreme Court – October, 1994 (inactive status)
- U.S. District Court, District of Rhode Island – June, 1995